

## Message Text

UNCLASSIFIED

PAGE 01 OTTAWA 01429 092259Z

14

ACTION COME-00

INFO OCT-01 EUR-12 EB-07 ISO-00 /020 W

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R 092150Z APR 76

FM AMEMBASSY OTTAWA

TO SECSTATE WASHDC 9409

UNCLAS OTTAWA 1429

E.O. 11652: N/A

TAGS: BEXP, CA

SUBJ: FY 1976 COUNTRY COMMERCIAL PROGRAM: THIRD QUARTER

REVIEW

REF: STATE 34894

POUCHED AS INFO TO ALL CONSULATES IN CANADA

1. CCAG APRIL 9 QUARTERLY REVIEW INDICATED ALL CAMPAIGNS MEETING OR EXCEEDING TARGET OBJECTIVES THROUGH MARCH 31 EXCEPT CAMPAIGN NO. 1, POLLUTION CONTROL EQUIPMENT AND SYSTEMS.

2. CAMPAIGNS NOS. 2, 3 AND 4 SUBSTANTIALLY ABOVE TARGET WITH 13 TO'S COMPLETED (TARGET 8) IN CAMPAIGN NO. 2; 41 TO'S COMPLETED (TARGET 12) IN CAMPAIGN NO. 3; AND 26 TO'S COMPLETED (TARGET 8) IN CAMPAIGN NO. 4.

3. CAMPAINGS NOS. 5, 6, 7 AND 8 ON TARGET.

4. WCAG ASSUMPTION, PARA 3 REFTEL, CORRECT THAT TOTAL OBJECTIVES FOR CAMPAIGN NO. 1 REMAIN VALID. IT IS ONLY CAMPAIGN BEHIND TARGET IN TO'S; HOWEVER, VANCOUVER HAS BEEN CONCENTRATING ON AGENCY AGREEMENTS WITH TO EMPHASIS LAST TWO QUARTERS. AGENCY AGREEMENTS ALREADY 11 (TARGET 3) BUT ONLY 6 TO'S DEVELOPED (12 TARGET).

5. TORONTO RECEIVED DETAILED PRODUCT LISTING FOR UNCLASSIFIED

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CAMPAIGN NO. 5 (PARA 4 REFTEL) BUT HAS DEFERRED

DISTRIBUTION TO QUESTIONNAIRES TO FOURTH QUARTER  
BECAUSE OF LARGE NUMBER OF VISITORS DURING THIRD  
QUARTER.

6. VANCOUVER HAS ACCEPTED SUGGESTION OF ENERGY  
SYSTEMS AS SUBSTITUTE FOR CAMPAIGN NO. 6 AND  
IS INITIATING SOLICITATION DURING FOURTH QUARTER  
FY 1976, WITH VIEW TO RAISING ORIGIANL TARGETS FOR  
FY-77 CCP.

7. PENNSYLVANIA TRADE MISSION TO TORONTO FIRM FOR  
FIRST WEEK OF JUNE.

8. CCAG WELCOMES EXPLORATION "SELF-COST-LIQUIDATING"  
TECHNICAL SEMINARS DURING INTERDEPARTMENTAL REVIEW  
THIS SPRING.  
ENDERS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 09 APR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Executive Order:** N/A  
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**Reference:** 76 STATE 34894  
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